

Quote

Date: August 29th, 2025
Expiration date: October 29th, 2025

Washington Park Tennis Retrofit in Burlingame, CA
Project# 211748

Sourcewell

Master Project: 199030, Contract Number: 041123-MSL, Expiration: 06/16/2027
Category: Sports lighting with related supplies and services

All purchase orders should note the following:
Sourcewell Purchase – Contract Number: 041123-MSL

Quotation Price – Materials Only Delivered to Job Site

Tennis Court - 50 footcandles	\$ 221,863.00
Estimated Sales Tax (9.63%)	\$9,465.33
TOTAL;	\$231,328.33

Sales tax and bonding are not included.

Quote is confidential. Pricing and lead times are effective for 30 days only. Prices are subject to change if the order is not released within 60 days from the date of the purchase.

Light-Structure System™ with Total Light Control – TLC for LED™ technology

Guaranteed Lighting Performance

System Description

- 10 Factory aimed and assembled luminaires
- 2 Galvanized steel poles
- 2 Pre-cast concrete bases with integrated lightning grounding
- Pole length factory assembled wire harnesses
- Factory wired and tested remote electrical component enclosures
- UL listed assemblies
- Enhanced corrosion protection

SportsCluster® system with Total Light Control – TLC for LED™ technology

Guaranteed Lighting Performance

System Description

- 12 Factory aimed and assembled luminaires
- Pole length factory assembled wire harnesses
- Factory wired and tested remote electrical component enclosures
- Mounting hardware for poletop luminaire assemblies and electrical components enclosures
- Disconnects
- UL listed assemblies
- Enhanced corrosion protection

Control Systems and Services

- Control-Link® control and monitoring system to provide remote on/off and dimming (high/medium/low) control and performance monitoring with 24/7 customer support

Operation and Warranty Services



- Product assurance and warranty program that covers materials and onsite labor, eliminating 100% of your maintenance costs for 10 years
- Warranty starts the date of shipment

Musco Scope

Tennis Courts:

1. Unload and store lighting control cabinet, poles, crossarms, LED fixtures, driver enclosures, ball tracker fixtures, wire harnesses, and mounting hardware.
2. Saw cut and demo tennis court at (2) new pole locations.
3. Drill (2) new sports lighting foundation holes.
4. Set and pour (2) new precast pier foundations with concrete backfill and rebar reinforcement.
5. Assemble and stand (2) new poles, crossarms, LED fixtures, ECE's, and wire harnesses.
6. Directional bore new conduits from outside tennis court to each new pole locations.
7. Install new lighting Musco lighting control cabinet.
8. Provide and install new conduit and conductors from lighting control cabinet to each new pole location.
9. Demo and dispose of existing ballasts, crossarms, and fixtures from (4) existing tennis court light poles.
10. Install new crossarms, LED Fixtures, ECE's and wire harnesses on (4) existing tennis court light poles.

General Inclusions:

1. All terminations to complete electrical system.
2. Haul off and disposal of dirt spoils.
3. Saw cut and patch where necessary to complete work.
4. Trench and backfill as necessary.
5. All equipment to complete work.
6. Proper disposal of lamps, ballasts, and capacitors.
7. Disposal of construction debris.
8. Perform all work during normal business hours, ensuring clear access to the workplace. Overtime is not included.
9. Project is priced using prevailing wage rates and is subject to payroll reporting.
10. Obtain County, City, Fire department, and Utility permits and permit fees.

Exclusions:

1. Price includes standard soil conditions only. Encountering groundwater, rocks, unstable soil, or any other adverse conditions, will incur additional costs.
2. Any and all water mitigation and/or containment.
3. Any and all electrical engineering, design, and/or fees.
4. Any and all protection of concrete, asphalt, turf, or any other surfaces.
5. Any and all sawcut, patch, or removal of concrete not listed above.
6. Any and all special inspections.
7. Any and all painting.
8. Third party verification or Electrical testing.
9. Performance or Material Bonds.

Responsibilities of Buyer

- Confirm pole or luminaire locations, supply voltage and phase required for lighting system prior to production
- Provide electrical design and materials for electrical distribution system
- Buyer is responsible for getting electrical power to the site, coordination with the utility, and power company fees
- The owner of the field is responsible for the structural integrity of the existing poles and/or structures [SportsCluster only]

Payment Terms

Final payment terms are subject to approval by Musco credit department. Final payment shall not be withheld by Buyer on account of delays beyond the control of Musco.

Email or fax a copy of the Purchase Order to Musco Sports Lighting, LLC:

Musco Sports Lighting, LLC
Attn: Musco Contracts
Fax: 800-734-6402
Email: musco.contracts@musco.com

All Purchase orders should note the following:

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Delivery Timing

8 - 10 weeks for delivery of materials to the job site from the time of order, submittal approval, and confirmation of order details including voltage, phase, and pole/luminaire locations.

Notes

Quote is based on following conditions:

- Shipment of entire project together to one location.
- Voltage and phase system requirements to be confirmed.
- Structural code and wind speed = 2022 CBC, 95 mi/h, Exposure C, Importance Factor 1.0.
- Due to the built-in custom light control per luminaire, pole or luminaire locations need to be confirmed prior to production. Changes to pole or luminaire locations after the product is sent to production could result in additional charges.

Thank you for considering Musco for your lighting needs. Please contact me with any questions or if you need additional details.

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