

# Quotation

15-Jan-2019

Quote No.: Q98729-2-TP



**Attn:** Karen Hager  
**Customer:** City of Burlingame  
**Address:** 501 Primrose Rd  
**City/State:** Burlingame, CA 94010  
**Project:** City of Burlingame - Ray Park  
**Phone:** 650-558-7317  
**Fax:**  
**E-mail:** khager@burlingame.org  
**Project Contact:**  
**Phone / Fax:**

## Area No. 1 of 1 - City of Burlingame - Ray Park Sourcewell Contract # 030117.SFS (Ray Park)

<b>Installation Site:</b> Ray Park			<b>Ship To:</b> Ray Park			<b>Quote Type:</b> DuraSAFE Installed, Surface Mount					
<b>Address:</b> 1525 Balboa Way			<b>Address:</b> 1525 Balboa Way			<b>Sub Base Type:</b> Concrete (cured 10 days)					
<b>City / State:</b> Burlingame , CA 94010			<b>City / State:</b> Burlingame , CA 94010			<b>Area (Sq. Ft.):</b> 6239					
<u>Unit</u>	<u>Qty.</u>	<u>Color</u>	<u>Description</u>	<u>Acc. Sys. No.</u>	<u>Thickness</u>	<u>Drop Ht.</u>	<u>Weight</u>	<u>List Price</u>	<u>Total Weight</u>	<u>Total List</u>	<u>Unit Cost</u>
Each	33	Multi Grain	DuraSAFE "Premium"	465001507510020	5.00"	10' 0"	39.72	\$65.40	1310.79	\$2,158.20	\$42.51
Each	1615	Spring Meadow	DuraSAFE "Premium"	465001503510020	5.00"	10' 0"	39.72	\$65.40	64149.41	\$105,621.0	\$42.51
Each	202		Adhesive - Tile to Tile - Sika	57081590000			1.65	\$8.50	333.30	\$1,717.00	\$8.50
Each	9		Bostik Greenfusion Adhesive - Tile to Base	57011000000			59.00	\$175.00	531.00	\$1,575.00	\$175.00
Each	63		Polyurethane Foam Sealant (Handi Foam)	57103300000			1.17	\$7.85	73.71	\$494.55	\$7.85
Each	1		Sourcewell Member: City of Burlingame Member # 1625	SPECSET			0.00	\$0.00	0.00	\$0.00	\$0.00
Each	1		Special Setup Charge	SPECSET			0.00	\$100.00	0.00	\$100.00	\$100.00

## **Installation**

Prevailing Wage / Fair Wage - \$55.00

- **Tearout - N/A**
- **Site Preparation - Sub-Base preparation to be provided by others if required.**
- **Installation**
  - Tile Installation - Included
  - Equipment Rental - Bobcat included
  - Waste Bucket - Supplied by others
  - Security - Supplied by others
  - Quotation assumes that the site is easily accessible from the area of unloading.
  - Mobilization - Included
  - Hotels

Sof Surfaces Inc. will not be responsible for damages incurred to grounds (such as concrete, grass, etc) while using required equipment to gain access to the site. (Quoted value is subject to change upon notice of additional associated costs. Additional costs may include (but are not limited to) required entry fees, special training, certifications, background checks and security clearances not previously identified as required or if the installation needs to be completed during the weekend, within a very narrow window of time, or under very restricted circumstances). A \$1200/day fee will be charged for each day that our installers are on site after the agreed upon start date is established and the site is not ready for the installation to begin. A site features form, required photos request, completed dimensions verification form and elevation form request will be sent out for completion after the order is placed. They must be completed in full and returned no later than 4 business days prior to the scheduled installation start date otherwise the installation may be rescheduled to a later date at the discretion of the Installation Project Manager until said forms have been completed.

\*\*\*\*\* Please note: Should the sub base for your project be Compacted Granular, it MUST meet the following specification: (Type 1) (3/4 minus) compacted to 95% S.P.D. - Not "clear" gravel.\*\*\*\*\*

Undersigned for City of Burlingame accepts the terms and conditions which apply to this quotation.

**X**

**SIGNED**

Karen Hager

**DATE**

# Tile Layout - Area N° 1 - City of Burlingame - Ray Park Sourcewell Contract # 030117.SFS (Ray Park)



Area (Sq. Ft.): 6239




X

The material quantities proposed are based on this layout. If the layout is altered, this may influence the quantities needed for a successful installation. Please initial that you understand and agree.

<p>Pallets: 31      Weight: 69034</p> <p>Dealer:            Peter Druck - Denver, CO</p> <p>Shipping Options:    Need Van, Residential Delivery</p> <p><i>This proposal reflects a prevailing wage / fair wage rate of \$55.00 (including fringe). Should the prevailing wage / fair wage requirement be determined to be higher or lower, a revised proposal will be required.</i></p> <p><i>Upon timely completion of the project, sofSURFACES Inc. shall be entitled to, and shall submit a payment request for, the amount indicated herein. In the event that only substantial completion is accomplished (i.e., the site is usable but not completely finished), sofSURFACES Inc. shall be entitled to, and shall submit a payment request for, up to 95% of the amount indicated herein, allowing for the customer to reserve 5% until completion of the project, upon which time sofSURFACES Inc. shall be entitled to, and shall submit a payment request for, the remaining balance owed. Quoted value is subject to change upon notice of additional associated costs. Additional costs may include (but are not limited to) required entry fees, special training, certifications, background checks and security clearances.</i></p> <p><i>15% Restock fee and shipping for plus tiles. No returns on premium tiles.</i></p> <p><i>The drawings within this quote are based on measurements supplied to sofSURFACES and are not professional engineered drawings. It is the project manager's responsibility (not sofSURFACES or its dealer) to provide sofSURFACES with correct measurements and to ensure that all site specifications and site preparations (including without limitation slopes, ramps, and transition components) are compliant with local building codes, and prepared to sofSURFACES' requirements.</i></p> <p>FOR MAILED US PAYMENTS:    Sof Surfaces Inc. Dept CH 19173 Palatine, IL 60055-9173</p> <p>FOR COURIERED US PAYMENTS:    Sof Surfaces Inc. - Lockbox 19173 5505 N. Cumberland Avenue, Suite 307 Chicago, IL 60656-1471</p> <p>FOR CANADIAN PAYMENTS:    Sof Surfaces Inc. P.O. Box 239 Petrolia, ON N0N 1R0</p>	<table><tr><td>Total List Price:</td><td></td><td>\$111,665.75</td></tr><tr><td>Discount</td><td>35.00%</td><td>(\$37,722.72)</td></tr><tr><td colspan="2">Total (After Third Party Discount):</td><td>\$73,943.03</td></tr><tr><td colspan="2">Installation:</td><td>\$37,824.56</td></tr><tr><td colspan="2">Shipping and Handling Charge:</td><td>\$11,076.91</td></tr><tr><td colspan="2">Sub Total:</td><td>\$122,844.50</td></tr><tr><td>CA:</td><td>6.00%</td><td>\$4,436.58</td></tr><tr><td>CSANMATEO:</td><td>0.25%</td><td>\$184.86</td></tr><tr><td>DBURLINGAME:</td><td>2.75%</td><td>\$2,033.44</td></tr><tr><td colspan="2">Total in USD Funds:</td><td>\$129,499.38</td></tr><tr><td colspan="2">Cost per sq.ft.:</td><td>\$20.76</td></tr></table> <p>Finance Options Available</p> <p>*Estimated Monthly Payment, 1 Year Term: Min. Order = \$10,000.00    \$9,592.60 USD</p> <p>2 Year Term: Min. Order = \$25,000.00    \$5,012.60 USD</p> <p>3 Year Term: Min. Order = \$35,000.00    \$3,506.70 USD</p> <p>*Monthly payment based on minimum 15% down deposit. Final Rate subject to OAC. For more information please contact our Finance Controller at 1-800-263-2363 or m.patterson@sofsurfaces.com.</p>	Total List Price:		\$111,665.75	Discount	35.00%	(\$37,722.72)	Total (After Third Party Discount):		\$73,943.03	Installation:		\$37,824.56	Shipping and Handling Charge:		\$11,076.91	Sub Total:		\$122,844.50	CA:	6.00%	\$4,436.58	CSANMATEO:	0.25%	\$184.86	DBURLINGAME:	2.75%	\$2,033.44	Total in USD Funds:		\$129,499.38	Cost per sq.ft.:		\$20.76
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SIGNED

Quote valid for 60 days.

Karen Hager

DATE



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1/15/2019 3:22 PM    Prepared by: Brennan Prins

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