



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

12/16/2019  
12/16/2019 Re-Configured

Quote ID: **21870 R1**

Order Cut Off Date: **TBA**

Anthony Martin  
City of Burlingame Public Works Department  
Fleet Department

1361 N CAROLAN AVE

BURLINGAME, California, 94010

Dear Anthony Martin,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

**Two (2) New/Unused (2020 Ford Fusion Energi (P0S) Titanium FWD, )** and delivered to your specified location, each for

	One Unit	Extended Unit's (2)
Contract Price	\$33,065.00	\$66,130.00
Tax (9.5000 %)	\$3,141.18	\$6,282.36
Tire fee	\$8.75	\$17.50
Total	\$36,214.93	\$72,429.86

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF**. Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Not Listed  
Account Manager  
Email: Neil@nationalautofleetgroup.com  
Office: (951) 440-0585  
Fax: (831) 480-8497



**In order to Finalize your Quote, please submit this purchase packet to your governing body for Purchase Order Approval. Once you issue a Purchase Order please send by:**

**Fax: (831) 480-8497**

**Mail: National Auto Fleet Group  
490 Auto Center Drive  
Watsonville, CA 95076**

**Email: [Fleet@nationalautofleetgroup.com](mailto:Fleet@nationalautofleetgroup.com)**

**We will then send a W-9 if you need one**

**Please contact our main office with any questions:  
1-855-289-6572**

**Vehicle Configuration Options**

<b>ENGINE</b>	
<b>Code</b>	<b>Description</b>
99U	ENGINE: 2.0L IVCT ATKINSON CYCLE I-4 HYBRID, (STD)
<b>TRANSMISSION</b>	
<b>Code</b>	<b>Description</b>
44J	TRANSMISSION: ECVT, (STD)
<b>PRIMARY PAINT</b>	
<b>Code</b>	<b>Description</b>
YZ	OXFORD WHITE
<b>PAINT SCHEME</b>	
<b>Code</b>	<b>Description</b>
___	STANDARD PAINT
<b>SEAT TYPE</b>	
<b>Code</b>	<b>Description</b>
KT	EBONY, LEATHER-TRIMMED HEATED/COOLED BUCKET SEATS, -inc: 10-way power driver seat (fore/aft, up/down, tilt, recline, 2-way power lumbar) w/2 memory settings, 6-way power front passenger seat (fore/aft, up/down w/recline) and 4-way front seat head restraints
<b>OPTION PACKAGE</b>	
<b>Code</b>	<b>Description</b>
850A	EQUIPMENT GROUP 850A
<b>ADDITIONAL EQUIPMENT</b>	
<b>Code</b>	<b>Description</b>
___	EQUIPMENT GROUP 850A SAVINGS

## 2020 Fleet/Non-Retail Ford Fusion Energi Titanium FWD

### WINDOW STICKER

2020 Ford Fusion Energi Titanium FWD

CODE	MODEL	MSRP
P0S	2020 Ford Fusion Energi Titanium FWD	\$37,000.00
<b>OPTIONS</b>		
99U	ENGINE: 2.0L IVCT ATKINSON CYCLE I-4 HYBRID, (STD)	\$0.00
44J	TRANSMISSION: ECVT, (STD)	\$0.00
YZ	OXFORD WHITE	\$0.00
—	STANDARD PAINT	\$0.00
KT	EBONY, LEATHER-TRIMMED HEATED/COOLED BUCKET SEATS, -inc: 10-way power driver seat (fore/aft, up/down, tilt, recline, 2-way power lumbar) w/2 memory settings, 6-way power front passenger seat (fore/aft, up/down w/recline) and 4-way front seat head restraints	\$0.00
850A	EQUIPMENT GROUP 850A	\$0.00
—	EQUIPMENT GROUP 850A SAVINGS	(\$2,000.00)

Please note selected options override standard equipment

<b>SUBTOTAL</b>	<b>\$35,000.00</b>
Advert/ Adjustments	\$0.00
Manufacturer Destination Charge	\$995.00
<b>TOTAL PRICE</b>	<b>\$35,995.00</b>

Est City: N/A MPG  
 Est Highway: N/A MPG  
 Est Highway Cruising Range: N/A mi

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

**Standard Equipment****MECHANICAL**

Engine: 2.0L IVCT Atkinson Cycle I-4 Hybrid
Transmission: eCVT
50-State Emissions System
Engine Auto Stop-Start Feature
Front-Wheel Drive
2.91 Axle Ratio
500CCA Maintenance-Free Battery w/Run Down Protection
Hybrid Electric Motor
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Speed-Sensing Steering
14 Gal. Fuel Tank
Single Stainless Steel Exhaust w/Chrome Tailpipe Finisher
Strut Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Brake Actuated Limited Slip Differential
Lithium Ion Traction Battery w/3.3 kW Onboard Charger, 7 Hrs Charge Time @ 110/120V and 2.6 Hrs Charge Time @ 220/240V

**EXTERIOR**

Wheels: 17" Sparkle Silver-Painted Aluminum
Tires: P225/50R17
Spare Tire Mobility Kit
Clearcoat Paint
Body-Colored Front Bumper
Body-Colored Rear Bumper w/Black Bumper Insert
Chrome Side Windows Trim
Body-Colored Door Handles
Body-Colored Power w/Tilt Down Heated Side Mirrors w/Driver Auto Dimming, Convex Spotter, Manual Folding and Turn Signal Indicator
Fixed Rear Window w/Defroster
Light Tinted Glass
Speed Sensitive Rain Detecting Variable Intermittent Wipers
Fully Galvanized Steel Panels
Wing Spoiler
Chrome Grille
Trunk Rear Cargo Access

Autolamp Fully Automatic Aero-Composite Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Front Fog Lamps
Perimeter/Approach Lights
LED Brakelights

**ENTERTAINMENT**

Radio: AM/FM Stereo w/CD Player -inc: (2) driver configurable 4.2" LCD displays, Sony audio system w/12 speakers, HD Radio and SiriusXM radio w/a 6-month prepaid subscription, SiriusXM not available in AK/HI, Subscriptions to all SiriusXM services are sold by SiriusXM after trial period, If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates, Fees and taxes apply, To cancel you must call SiriusXM at 1-866-635-2349, See SiriusXM customer agreement for complete terms at <a href="http://www.siriusxm.com">www.siriusxm.com</a> , All fees and programming subject to change, Sirius, XM and all related marks and logos are trademarks of SiriusXM Radio Inc
Radio w/Seek-Scan, MP3 Player, Clock, Speed Compensated Volume Control, Steering Wheel Controls and Radio Data System
SYNC 3 Communications & Entertainment System -inc: enhanced voice recognition, 8" LCD capacitive touchscreen w/swipe capability in center stack, AppLink, 911 Assist, Apple CarPlay, Android Auto and 2 smart charging USB ports
390w Regular Amplifier
Digital Signal Processor
Streaming Audio
Integrated Roof Antenna

**INTERIOR**

6-Way Driver Seat
Passenger Seat
60-40 Folding Bench Front Facing Fold Forward Seatback Leather Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Traction Battery Level, Power/Regen, Trip Odometer and Trip Computer
Power Rear Windows
Selective Service Internet Access
Heated Leather/Metal-Look Steering Wheel
Front Cupholder
Rear Cupholder
Compass
Keypad
Proximity Key For Doors And Push Button Start
Valet Function
Remote Keyless Entry w/Integrated Key Transmitter, 2 Door Curb/Courtesy, Illuminated Entry, Illuminated Ignition Switch and Panic Button
Remote Releases -Inc: Power Cargo Access and Power Fuel

Garage Door Transmitter
Cruise Control w/Steering Wheel Controls
Distance Pacing w/Traffic Stop-Go
Dual Zone Front Automatic Air Conditioning
HVAC -inc: Underseat Ducts and Console Ducts
Locking Glove Box
Driver Foot Rest
Leather-Trimmed Heated/Cooled Bucket Seats -inc: 10-way power driver seat (fore/aft, up/down, tilt, recline, 2-way power lumbar) w/2 memory settings, 6-way power front passenger seat (fore/aft, up/down w/recline) and 4-way front seat head restraints
Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look/Piano Black Door Panel Insert, Metal-Look/Piano Black Console Insert and Chrome Interior Accents
Full Cloth Headliner
Leatherette Door Trim Insert
Metal-Look Gear Shift Knob
Day-Night Auto-Dimming Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets
Front And Rear Map Lights
Fade-To-Off Interior Lighting
Full Carpet Floor Covering -inc: Carpet Front Floor Mats
Carpet Floor Trim and Carpet Trunk Lid/Rear Cargo Door Trim
Cargo Features -inc: Spare Tire Mobility Kit
Cargo Space Lights
Voice-Activated Touchscreen Navigation System -inc: pinch-to-zoom capability, SiriusXM Traffic and Travel Link w/5-year prepaid subscription, Not available in AK/HI, SiriusXM audio and data services each require a subscription sold separately, or as a package, by SiriusXM Radio Inc, If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates, Fees and taxes apply, To cancel you must call SiriusXM at 1-866-635-2349, See SiriusXM customer agreement for complete terms at <a href="http://www.siriusxm.com">www.siriusxm.com</a> , All fees and programming subject to change, Sirius, XM and all related marks and logos are trademarks of SiriusXM Radio Inc
Door Mirrors
FOB Controls -inc: Trunk/Hatch/Tailgate, Windows and Remote Engine Start
Smart Device Remote Engine Start
Instrument Panel Bin, Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Systems Monitor
Redundant Digital Speedometer
Trip Computer
Outside Temp Gauge
Digital/Analog Display
Seats w/Leatherette Back Material

Manual Adjustable Rear Head Restraints
Front Center Armrest and Rear Center Armrest
1 Seatback Storage Pocket
Perimeter Alarm
Securilock Anti-Theft Ignition (pats) Engine Immobilizer
2 12V DC Power Outlets
Air Filtration

**SAFETY**

AdvanceTrac Electronic Stability Control (ESC)
ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Reverse Sensing System Rear Parking Sensors
Ford Co-Pilot360 - Blind Spot Information System (BLIS) Blind Spot Sensor
Ford Co-Pilot360 - Automatic Emergency Braking (AEB) and Cross-Traffic Alert
Ford Co-Pilot360 - Lane-Keeping Assist Lane Keeping Assist
Ford Co-Pilot360 - Lane-Keeping Assist Lane Departure Warning
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Curtain 1st And 2nd Row Airbags
Airbag Occupancy Sensor
Driver And Passenger Knee Airbag
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Ford Co-Pilot360 - Reverse Camera Back-Up Camera





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A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

1/10/2020

1/10/2020 Re-Configured

Quote ID: **12483 R2**

Order Cut Off Date: **TBA**

Mr Anthony Martin  
City of Burlingame Public Works Department

1361 N Carolan Ave

Burlingame, California, 94010

Dear Anthony Martin,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

**One (1) New/Unused (2020 Ford Super Duty F-350 SRW (X3A) XL 2WD SuperCab 8' Box 164" WB, AT&T Installed Liftgate & backrack )** and delivered to your specified location, each for

	One Unit
Contract Price	\$33,596.48
AT&T Installed Liftgate & backrack	\$5,901.00
Tax (9.5000 %)	\$3,752.26
Tire fee	\$8.75
Total	\$43,258.49

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper  
Account Manager  
Email: Fleet@NationalAutoFleetGroup.com  
Office: (855) 289-6572  
Fax: (831) 480-8497

Quoting Department  
Account Manager  
Fleet@NationalAutoFleetGroup.com  
(855) 289-6572



**GMC**

**In order to Finalize your Quote, please submit this purchase packet to your governing body for Purchase Order Approval. Once you issue a Purchase Order please send by:**

**Fax: (831) 480-8497**

**Mail: National Auto Fleet Group  
490 Auto Center Drive  
Watsonville, CA 95076**

**Email: Fleet@nationalautofleetgroup.com**

**We will then send a W-9 if you need one**

**Please contact our main office with any questions:  
1-855-289-6572**

**QUOTATION:**

## National Auto Fleet Group

**Att: Randy Lester**

**Telephone: 855-289-6572**

Terms - payment due at delivery

FOB - Burlingame, CA 94010

**Salesperson**

**Jeff Lucas**

### Tommy Gate Quote



TOTAL: \$5,901.00

# Liftgate Specification

**Model:**

G2-60-1342 TP42

**Application:**

Pickup

**Capacity:**

1300

**Platform Detail**

Treadplate: 2-piece treadplate steel w/ 42" loading depth + 7" taper

**Drive System:**

Dual Hydraulic Cylinders

**Hydraulic System:**

Enclosed Unit: All critical components are factory enclosed in the main frame of gate providing protection from elements and damage. Easy access for servicing. Pressure Relief Valve: Prevents operator from overloading the platform. Flow Control Valve: Prevents uncontrolled descent of platform. Dual hydraulic cylinders: lift the platform from both sides.

**Electrical System:**

Control Unit: Moisture resistant toggle switch/deactivates 90 seconds after last operation (helps prevent unauthorized use)/ timer reset and on-off button permanently and conveniently located on control unit and positioned under logo and bulls eye respectively. Circuit Breaker: 150 Amp Continuous, 3000 Amp Interrupt, 30 VDC, Watertight, Manual Reset. Mounted in-line with 4 AWG positive battery cable, protects vehicle in the event of an electrical short. Power/Ground Cable: Factory supplied 4 AWG ground cable molded with power cable. Provides a direct connection from the liftgate to the truck battery. License plate mount is recessed into the main frame.

**Drive Train:**

Parallel Arm Pins: 3/4" (19mm) OD hard chrome plated steel round. Parallel Arm Pin Bushings: Self lubricating composite.

**Safety:**

Curb-side Fixed Control: Timer deactivates 90 seconds after last operation (helps prevent unauthorized use). Pressure Relief Valve: Prevents operator from overloading the platform.

## Vehicle Configuration Options

<b>ENGINE</b>	
<b>Code</b>	<b>Description</b>
996	ENGINE: 6.2L 2-VALVE SOHC EFI NA V8 FLEX-FUEL, -inc: Flex-Fuel badge on fleet orders only (STD)
<b>TRANSMISSION</b>	
<b>Code</b>	<b>Description</b>
44G	TRANSMISSION: TORQSHIFT 10-SPEED AUTOMATIC, -inc: SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow (STD)
<b>WHEELS</b>	
<b>Code</b>	<b>Description</b>
64A	WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD)
<b>TIRES</b>	
<b>Code</b>	<b>Description</b>
TD8	TIRES: LT245/75RX17E BSW A/S (4), (STD)
<b>PRIMARY PAINT</b>	
<b>Code</b>	<b>Description</b>
Z1	OXFORD WHITE
<b>PAINT SCHEME</b>	
<b>Code</b>	<b>Description</b>
___	STANDARD PAINT
<b>SEAT TYPE</b>	
<b>Code</b>	<b>Description</b>
AS	MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar
<b>AXLE RATIO</b>	
<b>Code</b>	<b>Description</b>
X37	3.73 AXLE RATIO, (STD)
<b>ADDITIONAL EQUIPMENT</b>	
<b>Code</b>	<b>Description</b>
90L	POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Trailer Tow Mirrors



	w/Power Heated Glass, power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock
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52B	TRAILER BRAKE CONTROLLER, -inc: Verified to be compatible w/select electric over hydraulic brakes, smart trailer tow connector
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18B	PLATFORM RUNNING BOARDS
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85S	TOUGH BED SPRAY-IN BEDLINER, -inc: tailgate-guard, black box bed tie-down hooks and black bed attachment bolts
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66S	UPFITTER SWITCHES (6), -inc: Located in overhead console
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76C	EXTERIOR BACKUP ALARM (PRE-INSTALLED)
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**OPTION PACKAGE**

Code	Description
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610A	ORDER CODE 610A
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# 2020 Fleet/Non-Retail Ford Super Duty F-350 SRW XL 2WD SuperCab 8' Box 164" WB

## WINDOW STICKER

2020 Ford Super Duty F-350 SRW XL 2WD SuperCab 8' Box 164" WB

CODE	MODEL	MSRP
X3A	2020 Ford Super Duty F-350 SRW XL 2WD SuperCab 8' Box 164" WB	\$37,760.00
<b>OPTIONS</b>		
996	ENGINE: 6.2L 2-VALVE SOHC EFI NA V8 FLEX-FUEL, -inc: Flex-Fuel badge on fleet orders only (STD)	\$0.00
44G	TRANSMISSION: TORQSHIFT 10-SPEED AUTOMATIC, -inc: SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow (STD)	\$0.00
64A	WHEELS: 17" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments (STD)	\$0.00
TD8	TIRES: LT245/75RX17E BSW A/S (4), (STD)	\$0.00
Z1	OXFORD WHITE	\$0.00
—	STANDARD PAINT	\$0.00
AS	MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar	\$0.00
X37	3.73 AXLE RATIO, (STD)	\$0.00
90L	POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Trailer Tow Mirrors w/Power Heated Glass, power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators, Power Front & Rear Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock	\$915.00
52B	TRAILER BRAKE CONTROLLER, -inc: Verified to be compatible w/select electric over hydraulic brakes, smart trailer tow connector	\$270.00
18B	PLATFORM RUNNING BOARDS	\$445.00
85S	TOUGH BED SPRAY-IN BEDLINER, -inc: tailgate-guard, black box bed tie-down hooks and black bed attachment bolts	\$595.00
66S	UPFITTER SWITCHES (6), -inc: Located in overhead console	\$165.00
76C	EXTERIOR BACKUP ALARM (PRE-INSTALLED)	\$140.00
610A	ORDER CODE 610A	\$0.00

Please note selected options override standard equipment



<b>SUBTOTAL</b>	<b>\$40,290.00</b>
Advert/ Adjustments	\$0.00
Manufacturer Destination Charge	\$1,595.00
<b>TOTAL PRICE</b>	<b>\$41,885.00</b>

Est City: N/A MPG

Est Highway: N/A MPG

Est Highway Cruising Range: N/A mi

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

**Standard Equipment****MECHANICAL**

Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel -inc: Flex-Fuel badge on fleet orders only
Transmission: TorqShift 10-Speed Automatic -inc: SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow
3.73 Axle Ratio
GVWR: 10,300 lb Payload Package
50-State Emissions System
Transmission w/Oil Cooler
Rear-Wheel Drive
72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection
157 Amp Alternator
Class V Towing Equipment -inc: Hitch and Trailer Sway Control
Trailer Wiring Harness
4010# Maximum Payload
HD Shock Absorbers
Front Anti-Roll Bar
Firm Suspension
Hydraulic Power-Assist Steering
34 Gal. Fuel Tank
Single Stainless Steel Exhaust
Front Suspension w/Coil Springs
Leaf Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

**EXTERIOR**

Wheels: 17" Argent Painted Steel -inc: painted hub covers/center ornaments
Tires: LT245/75Rx17E BSW A/S (4)
Regular Box Style
Steel Spare Wheel
Full-Size Spare Tire Stored Underbody w/Crankdown
Clearcoat Paint
Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks
Black Rear Step Bumper
Black Side Windows Trim and Black Front Windshield Trim
Black Door Handles
Black Manual Side Mirrors w/Manual Folding
Manual Extendable Trailer Style Mirrors



Fixed Rear Window
Light Tinted Glass
Variable Intermittent Wipers
Aluminum Panels
Black Grille
Front License Plate Bracket
Tailgate Rear Cargo Access
Reverse Opening Rear Doors
Manual Tailgate/Rear Door Lock
Autolamp Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Cargo Lamp w/High Mount Stop Light

**ENTERTAINMENT**

Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers
Radio w/Seek-Scan
Fixed Antenna
SYNC Communications & Entertainment System -inc: enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port

**INTERIOR**

4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
60-40 Folding Split-Bench Front Facing Fold-Up Cushion Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
Fixed Rear Windows
FordPass Connect 4G LTE WiFi Mobile Hotspot Internet Access
Rear Cupholder
Manual Air Conditioning
HVAC -inc: Underseat Ducts
Illuminated Locking Glove Box
Interior Trim -inc: Chrome Interior Accents
Full Cloth Headliner
Urethane Gear Shift Knob
HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar
Day-Night Rearview Mirror
Passenger Visor Vanity Mirror
2 12V DC Power Outlets



Full Overhead Console w/Storage and 2 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Vinyl/Rubber Floor Covering
Underhood And Pickup Cargo Box Lights
Smart Device Remote Engine Start
Instrument Panel Covered Bin and Dashboard Storage
Manual 1st Row Windows
Systems Monitor
Trip Computer
Outside Temp Gauge
Analog Display
Seats w/Vinyl Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
Securilock Anti-Theft Ignition (pats) Engine Immobilizer
Air Filtration

**SAFETY**

AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
Safety Canopy System Curtain 1st And 2nd Row Airbags
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point and Height Adjusters
Back-Up Camera



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

1/9/2020

Quote ID: **12475**

Order Cut Off Date: **TBA**

Mr Anthony Martin  
City of Burlingame Public Works Department

1361 N Carolan Ave

Burlingame, California, 94010

Dear Anthony Martin,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

**One (1) New/Unused (2020 Ford Super Duty F-350 SRW (F3A) XL 2WD Reg Cab 8' Box 142" WB, WTF: Hoist Body & Cab Guard +PDI (350.00))** and delivered to your specified location, each for

	One Unit
Contract Price	\$31,070.96
WTF: Hoist Body & Cab Guard	\$12,300.00
+PDI (350.00)	
Tax (9.5000 %)	\$4,120.24
Tire fee	\$8.75
Total	\$47,499.95

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell (Formerly Known as NJPA) Contract 120716-NAF**. Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper  
Account Manager  
Email: Fleet@NationalAutoFleetGroup.com  
Office: (855) 289-6572  
Fax: (831) 480-8497

Quoting Department  
Account Manager  
Fleet@NationalAutoFleetGroup.com  
(855) 289-6572





**In order to Finalize your Quote, please submit this purchase packet to your governing body for Purchase Order Approval. Once you issue a Purchase Order please send by:**

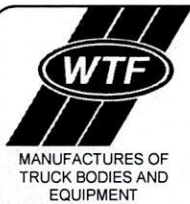
**Fax: (831) 480-8497**

**Mail: National Auto Fleet Group  
490 Auto Center Drive  
Watsonville, CA 95076**

**Email: Fleet@nationalautofleetgroup.com**

**We will then send a W-9 if you need one**

**Please contact our main office with any questions:  
1-855-289-6572**



# Western Truck Fabrication, Inc.

1923 West Winton Avenue  
Hayward, CA 94545

Phone: 510-785-9994

Fax: 510-785-9986

www.westerntruckfab.com

## Quotation

Date 1/9/2020

Quote # 70781

WTF Rep EM

### Customer Name / Address

NATIONAL AUTO FLEET GROUP  
490 AUTO CENTER DR  
WATSONVILLE, CA 95076

End User's Name CITY OF BRULINGA...

End User's Phone

Contact Phone 855-289-6572

Vehicle Year 2020

Make / Model FORD F-350, PIC...

W.B.

C.A.

Dealer Contact RANDY

Fuel Type

Part #	Qty	Description	Tax
PU-VENCO-FOR...	1	FURNISH & INSTALL WESTERN TRUCK FAB HOIST ONTO FORD PICK UP TRUCK *** ALUMINUM PICK UP BED *** *** 10,000 GVW TRUCK OR HIGHER RATED ***	
PU-CAB-GUARD	1	STEEL CAB GUARD FOR PICK UP TRUCK 10 GA STEEL FORMED MATERIAL DIAMOND PERFORATIONS BOLTED TO TRUCK BED PAINTED BLACK *** VERIFY IF CAB HAS 3RD BRAKE LIGHT ***	
LABOR	1	DELIVER TRUCK TO CITY OF BRULINGAME 13361 N CAROLAN AVE BURLINGAME, CA 94010 ANTHONY	

PLEASE REVIEW AND READ QUOTE CAREFULLY.  
SPECIAL ORDERS ARE NON RETURNABLE AND NON REFUNDABLE.  
ALL RETURNED PARTS ARE SUBJECT TO A 25% RESTOCKING FEE.  
CREDIT CARD PAYMENTS OVER \$1,000 ARE SUBJECT TO A 3% PROCESSING FEE.  
UPON ACCEPTANCE OF THIS QUOTE CIRCLE OPTIONS DESIRED, SIGN & FAX BACK TO 510.785.9986  
THIS QUOTE IS GOOD FOR 30 DAYS FROM THE DATE OF CREATION.

Accepted By: \_\_\_\_\_ Date: \_\_\_\_\_

P.O #: \_\_\_\_\_ Chassis ETA: \_\_\_\_\_

VIN #: \_\_\_\_\_

THANK YOU FOR THE  
OPPORTUNITY  
TO QUOTE THIS JOB

Subtotal **\$11950.00**

Sales Tax (0.0%) **\$0.00**

Total **\$11,950.00**

**\*\*NOT RESPONSIBLE FOR LOST OR MISSING EQUIPMENT\*\***



## Vehicle Configuration Options

<b>ENGINE</b>	
<b>Code</b>	<b>Description</b>
996	ENGINE: 6.2L 2-VALVE SOHC EFI NA V8 FLEX-FUEL, -inc: Flex-Fuel badge on fleet orders only (STD)
<b>TRANSMISSION</b>	
<b>Code</b>	<b>Description</b>
44G	TRANSMISSION: TORQSHIFT 10-SPEED AUTOMATIC, -inc: SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow (STD)
<b>WHEELS</b>	
<b>Code</b>	<b>Description</b>
64F	WHEELS: 18" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments
<b>TIRES</b>	
<b>Code</b>	<b>Description</b>
TCH	TIRES: LT275/65RX18E BSW A/S
<b>PRIMARY PAINT</b>	
<b>Code</b>	<b>Description</b>
Z1	OXFORD WHITE
<b>PAINT SCHEME</b>	
<b>Code</b>	<b>Description</b>
—	STANDARD PAINT
<b>SEAT TYPE</b>	
<b>Code</b>	<b>Description</b>
AS	MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar
<b>AXLE RATIO</b>	
<b>Code</b>	<b>Description</b>
X37	3.73 AXLE RATIO, (STD)
<b>ADDITIONAL EQUIPMENT</b>	
<b>Code</b>	<b>Description</b>
90L	POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Trailer Tow Mirrors



	w/Power Heated Glass, power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators, Power Front Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock
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67E	240 AMP ALTERNATOR
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52B	TRAILER BRAKE CONTROLLER, -inc: Verified to be compatible w/select electric over hydraulic brakes, smart trailer tow connector
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---	GVWR: 10,400 LB PAYLOAD PACKAGE
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85S	TOUGH BED SPRAY-IN BEDLINER, -inc: tailgate-guard, black box bed tie-down hooks and black bed attachment bolts
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76C	EXTERIOR BACKUP ALARM (PRE-INSTALLED)
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**OPTION PACKAGE**

Code	Description
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610A	ORDER CODE 610A
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# 2020 Fleet/Non-Retail Ford Super Duty F-350 SRW XL 2WD Reg Cab 8' Box 142" WB

## WINDOW STICKER

2020 Ford Super Duty F-350 SRW XL 2WD Reg Cab 8' Box 142" WB

CODE	MODEL	MSRP
F3A	2020 Ford Super Duty F-350 SRW XL 2WD Reg Cab 8' Box 142" WB	\$35,220.00
<b>OPTIONS</b>		
996	ENGINE: 6.2L 2-VALVE SOHC EFI NA V8 FLEX-FUEL, -inc: Flex-Fuel badge on fleet orders only (STD)	\$0.00
44G	TRANSMISSION: TORQSHIFT 10-SPEED AUTOMATIC, -inc: SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow (STD)	\$0.00
64F	WHEELS: 18" ARGENT PAINTED STEEL, -inc: painted hub covers/center ornaments	\$455.00
TCH	TIRES: LT275/65RX18E BSW A/S	\$0.00
Z1	OXFORD WHITE	\$0.00
—	STANDARD PAINT	\$0.00
AS	MEDIUM EARTH GRAY, HD VINYL 40/20/40 SPLIT BENCH SEAT, -inc: center armrest, cupholder, storage and driver's side manual lumbar	\$0.00
X37	3.73 AXLE RATIO, (STD)	\$0.00
90L	POWER EQUIPMENT GROUP, -inc: Deletes passenger-side lock cylinder, upgraded door trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, Power Locks, Remote Keyless Entry, Trailer Tow Mirrors w/Power Heated Glass, power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators, Power Front Seat Windows, 1-touch up/down driver/passenger window, Power Tailgate Lock	\$915.00
67E	240 AMP ALTERNATOR	\$85.00
52B	TRAILER BRAKE CONTROLLER, -inc: Verified to be compatible w/select electric over hydraulic brakes, smart trailer tow connector	\$270.00
—	GVWR: 10,400 LB PAYLOAD PACKAGE	\$0.00
85S	TOUGH BED SPRAY-IN BEDLINER, -inc: tailgate-guard, black box bed tie-down hooks and black bed attachment bolts	\$595.00
76C	EXTERIOR BACKUP ALARM (PRE-INSTALLED)	\$140.00
610A	ORDER CODE 610A	\$0.00

Please note selected options override standard equipment

<b>SUBTOTAL</b>	<b>\$37,680.00</b>
Advert/ Adjustments	\$0.00
Manufacturer Destination Charge	\$1,595.00
<b>TOTAL PRICE</b>	<b>\$39,275.00</b>

Est City: N/A MPG

Est Highway: N/A MPG

Est Highway Cruising Range: N/A mi

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.



## Standard Equipment

### MECHANICAL

Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel -inc: Flex-Fuel badge on fleet orders only
Transmission: TorqShift 10-Speed Automatic -inc: SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow w/96G, Late availability.
3.73 Axle Ratio
GVWR: 10,000 lb Payload Package
50-State Emissions System
Transmission w/Oil Cooler
Rear-Wheel Drive
72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection
157 Amp Alternator
Class V Towing Equipment -inc: Hitch and Trailer Sway Control
Trailer Wiring Harness
4080# Maximum Payload
HD Shock Absorbers
Front Anti-Roll Bar
Firm Suspension
Hydraulic Power-Assist Steering
34 Gal. Fuel Tank
Single Stainless Steel Exhaust
Front Suspension w/Coil Springs
Leaf Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

### EXTERIOR

Wheels: 17" Argent Painted Steel -inc: painted hub covers/center ornaments
Tires: LT245/75Rx17E BSW A/S (4)
Regular Box Style
Steel Spare Wheel
Full-Size Spare Tire Stored Underbody w/Crankdown
Clearcoat Paint
Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks
Black Rear Step Bumper
Black Side Windows Trim and Black Front Windshield Trim
Black Door Handles
Black Manual Side Mirrors w/Manual Folding
Manual Extendable Trailer Style Mirrors



Fixed Rear Window
Light Tinted Glass
Variable Intermittent Wipers
Aluminum Panels
Black Grille
Front License Plate Bracket
Tailgate Rear Cargo Access
Manual Tailgate/Rear Door Lock
Autolamp Fully Automatic Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Cargo Lamp w/High Mount Stop Light

**ENTERTAINMENT**

Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers
Radio w/Seek-Scan
Fixed Antenna
SYNC Communications & Entertainment System -inc: enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port

**INTERIOR**

4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
FordPass Connect 4G LTE WiFi Mobile Hotspot Internet Access
Manual Air Conditioning
Illuminated Locking Glove Box
Interior Trim -inc: Chrome Interior Accents
Full Cloth Headliner
Urethane Gear Shift Knob
HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar
Day-Night Rearview Mirror
Passenger Visor Vanity Mirror
2 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Vinyl/Rubber Floor Covering
Underhood And Pickup Cargo Box Lights
Smart Device Remote Engine Start

Instrument Panel Covered Bin and Dashboard Storage
Manual 1st Row Windows
Systems Monitor
Trip Computer
Outside Temp Gauge
Analog Display
Seats w/Vinyl Back Material
Manual Adjustable Front Head Restraints
Securilock Anti-Theft Ignition (pats) Engine Immobilizer
Air Filtration

**SAFETY**

AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
Safety Canopy System Curtain 1st Row Airbags
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters
Back-Up Camera