	RFP No. R251048 for Library Materials							
Item	**Description**	**Desirable Criteria**	**Baker & Taylor**	**Brodart Co.**	**Ingram Library Services**	**Just Right Reader, Inc.**	**Midwest Tape, LLC**	**Weight/Ranking**
1	**Vendor Development (Service/Implementation Approach)**	**Proposal meets or exceeds requirements described in RFP. Quality of vendor's road map for development of services.**	Exceptional	Exceptional	Exceptional	Marginal	Exceptional	**5%** Exceptional = 5 points Acceptable = 2 points Marginal = 1 points Unacceptable = 0 points
	Points awarded		4.4	3.8	4.4	1.6	4.4	
2	**Qualifications and Experience**	**General qualifications, vendor reliability, and reputation in the library community; fulfillment and turnaround; past performance; quality of customer service.**	Exceptional	Exceptional	Exceptional	Marginal	Exceptional	**15%** Exceptional = 15 points Acceptable = 7 points Marginal = 3 points Unacceptable = 0 points
	Points awarded		13.4	13.4	13.4	3	13.4	
3	**Services Offered including RFP Requirements and Quality/ Completeness**	**Quality and ease of use of tools for selection, bibliographic services, acquisitions, cataloging, and invoicing.** **Online Scoresheet Breakdown:** **30% Services Offered** **15% Requirements** **5% General Reqs./Quality/Completeness**	Exceptional	Exceptional	Exceptional	Marginal	Exceptional	**50%** Exceptional = 50 points Acceptable = 29 points Marginal = 14 points Unacceptable = 0 points
	Points awarded		45.8	44.2	45.8	10.2	45.8	
4	**Total Cost**	**Fee proposal. Cost of services, discounts, short discounts, and cost of shipping.**	Exceptional	Exceptional	Exceptional	Unacceptable	Exceptional	**30%** Exceptional = 30 points Acceptable = 20 points Marginal = 10 points Unacceptable = 0 points
	Points awarded		28	26	28	0	28	
		Total Weight/Ranking	91.6	87.4	91.6	14.8	91.6	
		Awards:	Lot 1 (Primary) Lot 2 (Secondary)	Lot 1 (Backup)	Lot 1 (Secondary) Lot 3	None	Lot 2 (Primary)	