

City of Burlingame

Annual Investment Update

May 4, 2026

Justin Resuello

Institutional Sales and Relationship
Manager

Agenda

PFMAM Update

Investment Policy Discussion

Portfolio Review

Conclusion

Who We Are



Structure of Organizational Support and Resources

U.S. Bancorp

- Parent company of U.S. Bank, N.A.
- 70k+ employees and \$692b in assets

U.S. Bank, N.A.

- Among the largest commercial banks in the U.S. by assets

U.S. Bancorp Asset Management, Inc.

- Institutionally focused Registered Investment Adviser
- Fixed income and multi-asset solutions for institutional investors
- \$416.4b in assets under management

PFM Asset Management

- A division of U.S. Bancorp Asset Management, Inc.
- 40+ years of providing public sector investment solutions

At a Glance

Built to Serve the Public Sector

We serve state and local governments, public pensions, higher education, other post employment benefit trusts (OPEB), and public insurance and captives

- Public sector investment and relationship management teams experienced in the specific investment codes & needs of public sector clients
- Strong performance track record, transparent reporting and commitment to client education

National

\$254.9b

in total assets under management and advisement*

40+

Years Serving the Public Sector

700+

Public Sector Clients

California

\$101.3b

in total assets under management and advisement*

1989

Started our California practice

180+

Public Sector Clients

*As of December 31, 2025. Total assets under management for U.S. Bancorp Asset Management, Inc. were \$416.4 billion.

Fixed Income Investment Resources

Portfolio Management Leadership

Ken Schiebel, CFA

CIO – Public Sector Management and OCIO Strategies

Greg Haendel, CFA

Head of Core Fixed Income

Jeff Rowe, CFA

Head of LGIP Portfolio Management

Robert Cheddar, CFA

Co-Head of Short & Intermediate Fixed Income (Credit)

James Sims, CFA

Co-Head of Short & Intermediate Fixed Income (Securitized)

Credit Research Group

- Preserve Principal
- Manage Approved Lists
- Generate Alpha

Investment Services Group

Trading Support | Trade Settlement | Data Management

Portfolio Strategies Group

Portfolio Construction | Investment Analytics & Attribution
Structured Products Group

45+

Investment professionals*

20+

Average Years Experience*

Sector Specialists & Investment Strategies

Sectors:

- Agencies
- Asset-Backed Securities
- Certificates of Deposits
- Commercial Paper
- Corporates
- Mortgage-Backed Securities
- Municipals
- Repurchase Agreements
- Supranationals
- Treasuries

Portfolio Types:

- Money Market Funds and Securities Lending
- Local Government Investment Pools
- Fixed Maturity TERM Investments
- Cash & Enhanced Cash
- Short & Intermediate Duration
- Core Aggregate Fixed Income
- Structured/Escrow
- Asset/Liability Matched

Investment Resources and Tools

Proprietary Models | Bloomberg AIM | TradeWeb | MarketAxess
S&P Global | CreditSights | Sustainability

*Investment professionals include fixed income portfolio managers, traders, credit research, portfolio strategy teams. Average years of industry experience.

Investment Policy Discussion



State Code Guides Investment Policy

CA Government Code Section 53600

- CDIAAC LAIG “California Debt and Investment Advisory Commission Local Agency Investment Guidelines” reflects state laws and supports public funds investing to aid investment policy, fund management, reporting requirements and treasury oversight
- Monique Spyke participates in the CDIAAC LAIG working group

City Investment Policy Statement

- Framework for goals, risk management objectives, and best practices
- Prioritize goals including safety, liquidity, return, and diversification
- Maintain discipline to a tailored investment strategy that seeks to add value
- Annual review to update changes to state code

Investment Policy Review Process and Scope

Initially

Examine current policy in relation to:

- Industry standards and best practices
- Code requirements
- Diversification and maturity standards
- Risk tolerance and preferences
- Reporting standards and requirements

Annually

- Review and address changes to Code
- Re-evaluate authorized list of investments
- Re-evaluate maturity limits and benchmark
- Discuss strategy implementation

Ongoing

- Monitor and enforce compliance
- Monitor changes to Code and best practices
- Provide accurate and timely information

Investment Policy Development and Review

Foundation for a Strong Investment Policy

Policy Components

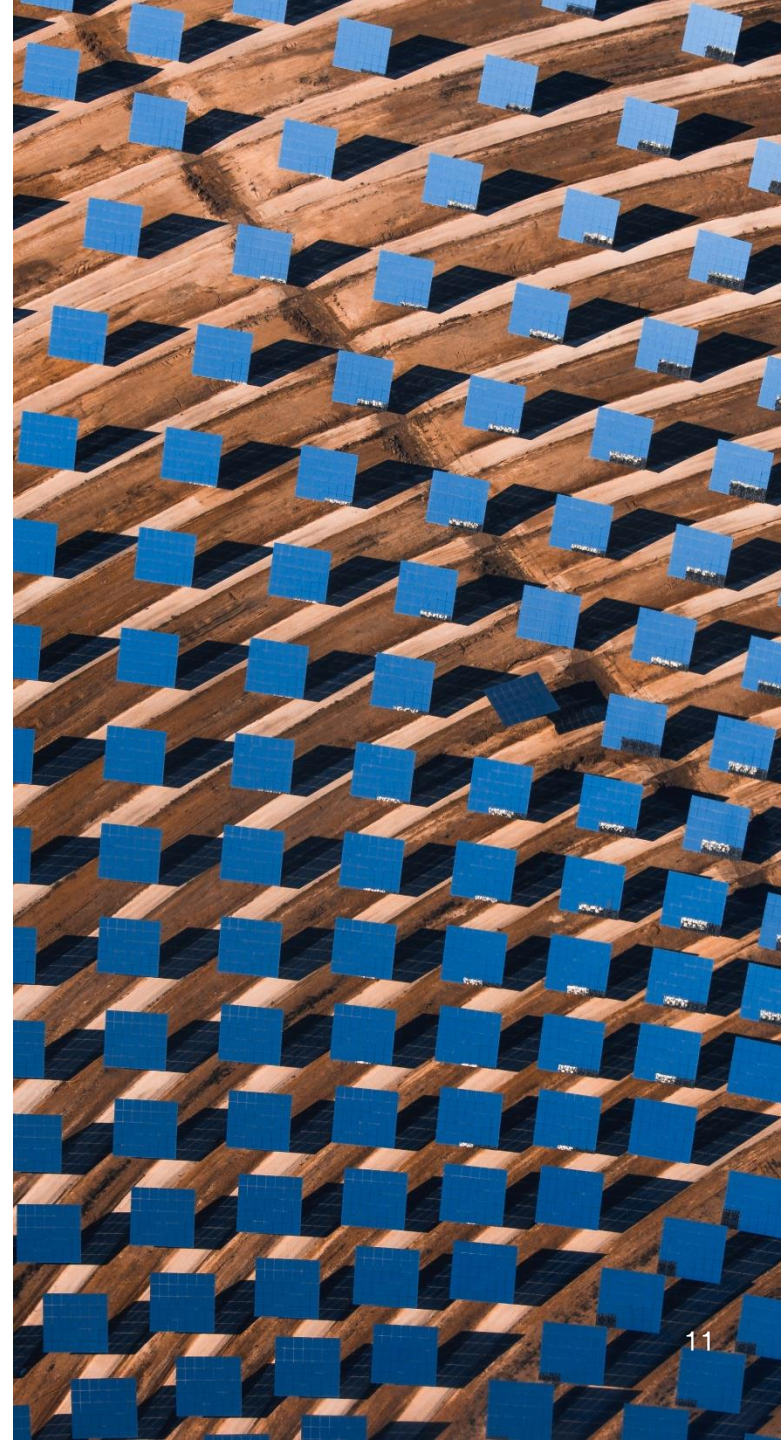
- Objectives
- Standard of Prudence
- Ethics and Conflicts
- Delegation of Authority
- Competitive Selection
- Performance & Reporting Standards
- Safekeeping & Custody
- Authorized Investments
- Diversification
- Maximum Maturity
- Security Downgrades

State Code Updates

- SB 858 and SB 595: extends allowable maturity for commercial paper to 397 days from 270 days
- SB 595: pushes the sunset date for prior investment limits and exceptions to January 1, 2031
- SB 827: introduces mandatory fiscal and financial training for local agency officials
- SB 852: strengthens transparency and ethics rules under the Political Reform Act



Portfolio Review

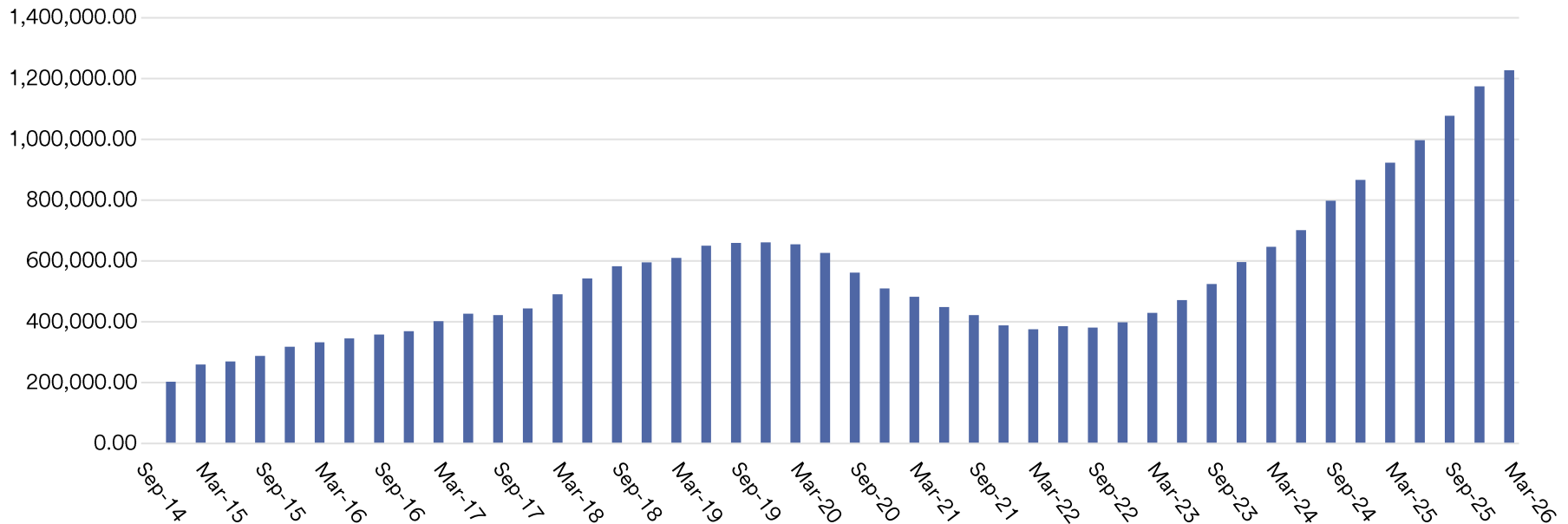


Sustained Positive Interest Earnings

- ▶ The portfolio has generated \$25,310,272.96 in earnings since the start of the PFMAM relationship*
- ▶ Portfolio yield at cost has increased by over 300 basis points since the start of the relationship
- ▶ Outperformed the benchmark since inception by +28 basis points
- ▶ Portfolio assets remained safe and diversified.

Total Return	1Q2026	Past 1 Year	Since Inception
Portfolio	0.29%	4.20%	2.02%
Benchmark	0.19%	3.86%	1.74%
Difference	0.09%	0.34%	0.28%

Interest Earned

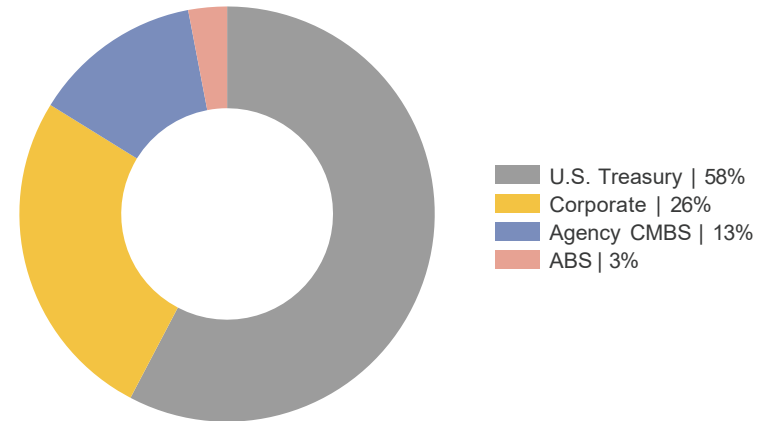


*Earnings and performance data as of March 31, 2026. Performance inception date is September 30, 2014. Returns for periods greater than one year are presented on an annualized basis. The portfolio's benchmark is the ICE BofA 1-5 Year U.S. Treasury Index. Source: Bloomberg Finance L.P.

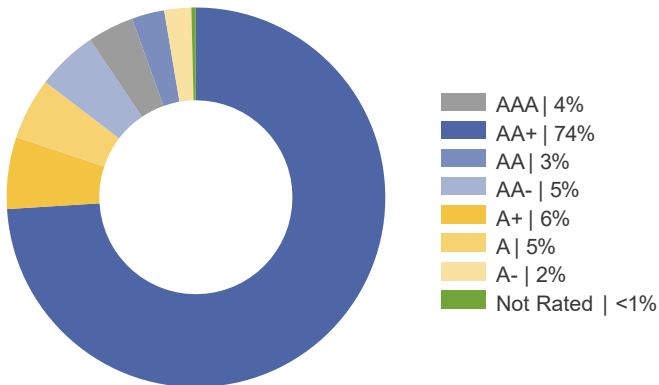
Portfolio Statistics

Total Market Value	\$136,682,414.26
<i>Securities Sub-Total</i>	\$135,157,902.22
<i>Accrued Interest</i>	\$933,530.31
<i>Cash</i>	\$590,981.73
Portfolio Effective Duration	2.54 years
Benchmark Effective Duration	2.47 years
Yield At Cost	4.04%
Yield At Market	3.99%
Portfolio Credit Quality	AA

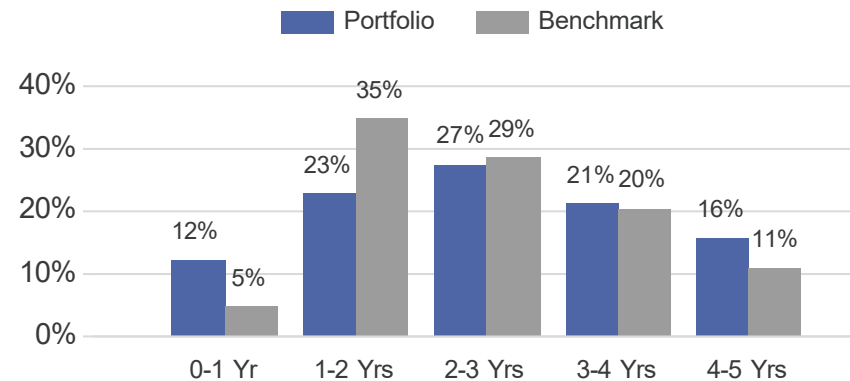
Sector Allocation



Credit Quality - S&P



Duration Distribution



1. Yield and duration calculations exclude cash and cash equivalents. Sector allocation includes market values and accrued interest. The portfolio's benchmark is the ICE BofA 1-5 Year U.S. Treasury Index. Source: Bloomberg Financial LP. An average of each security's credit rating was assigned a numeric value and adjusted for its relative weighting in the portfolio.

Portfolio Performance



Market Value Basis Earnings	3 Months	1 Year	3 Years	5 Years	10 Years
Interest Earned ²	\$1,227,826	\$4,478,062	\$10,007,405	\$13,238,263	\$23,637,521
Change in Market Value	(\$837,042)	\$1,037,386	\$6,079,079	(\$1,755,637)	\$602,753
Total Dollar Return	\$390,784	\$5,515,448	\$16,086,484	\$11,482,626	\$24,240,274
Total Return³					
Portfolio	0.29%	4.20%	4.26%	1.77%	2.01%
Benchmark ⁴	0.20%	3.86%	3.92%	1.48%	1.69%

1. The lesser of 10 years or since inception is shown. Since inception returns for periods one year or less are not shown. Performance inception date is September 30, 2014.

2. Interest earned calculated as the ending accrued interest less beginning accrued interest, plus net interest activity.

3. Returns for periods one year or less are presented on a periodic basis. Returns for periods greater than one year are presented on an annualized basis.

4. The portfolio's benchmark is the ICE BofA 1-5 Year U.S. Treasury Index. Source: Bloomberg Financial LP.

Long Lasting Partnership



Our Perspectives Align with Your Goals

Philosophy

Safety Preserve capital with high-quality investments

Liquidity Plan for and provide liquidity as needed

Yield Seek to increase earnings through disciplined portfolio strategy

Approach

Portfolios are designed to match our clients' specific investment needs.

We seek to achieve strong results by:

- 1 Understanding our clients' investment objectives
- 2 Carefully matching maturities to the client's cash flow needs
- 3 Limiting investments to those of high quality
- 4 Selecting investments based on relative value
- 5 Utilizing low-risk portfolio management techniques to add value





Justin Resuello

Institutional Sales and Relationship Manager

Justin Resuello is an Institutional Sales and Relationship Manager based in San Francisco, California. He serves public finance and mission-driven organizations, supporting cash and liquidity management, investment policy development, and strategic portfolio management. Justin speaks at industry events, sharing insights on public sector investing and portfolio strategy.

He earned a B.A. in Business Management Economics from the University of California, Santa Cruz, a Master of Public Administration from the Maxwell School of Syracuse University, and completed a Public Policy and International Affairs Fellowship at Heinz College of Carnegie Mellon University.



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